

BA 226: BUSINESS LAW

SPRING 2017 CRN: 45530 TUESDAY/THURSDAY 10-11:20 A.M.

NSH-207

Instructor: Keith J. Tierney

Office: SSH-111

Office hours: Monday 11:30 a.m. – 12:45 p.m.; other times by appointment

Phone: 775 622-3850 (emergency messages only)

Email: tiernek@linnbenton.edu– Please contact me through email rather than by phone.

Required text: *Essentials of Business Law 5th Edition*. Beatty and Samuelson. Cengage Learning 2015. ISBN: 978-1-285-42700-3. e-text or hardcopy can be used. Buy the correct edition. COPY ON RESERVE IN LIBRARY.

Course objectives:

This course introduces the framework of the law as it affects a business, including the origins of the American Legal system, how the law operates and how it is enforced. It covers legal regulation of business, administrative law, (rules and regulations), Constitutional law, civil (torts) and criminal law, formation of contracts, Commercial law, employment law, business organizations, Environmental law, real property, intellectual property and consumer rights.

Class Schedule (Tentative)

Week	Date	Chapter*	Topic	Assignment due
1	April 4 Apr.6	1,2 3,4,5	Introduction Ethics Dispute resolution, Sources of law, Constitutional Law	
2	Apr. 11 Apr. 13	5 6	Constitutional law Torts	
3	Apr. 18 Apr. 20	6, 7 9	Torts, crime Contracts	Quiz 1
4	Apr. 25 Apr. 27	10-12	Agreement, consideration, legality Midterm	
5	May 2 May 4	13-14	Agreement & consideration Legality, Capacity & consent	
6	May 9 May 11	14 16,18,	Written contracts Performance, Discharge, Practical Contracts	
7	May 16 May 18	19 19,22	Holiday Sales, Negotiable instruments	Quiz 2
8	May 23 May 25	23 26, 27	Secured transactions Employment law, Discrimination	
9	May 30 June 1	28,29 30,31	Starting Business, Corporations Government regulations	
10	June 6 June 8	33 34	Intellectual property and Real Property	

Course grades:

Students receive a letter grade based on the total points they earn during the term.

The grading scale is:

A = 90 -100% of points

B = 80 – 89% of points

C = 70 – 79% of points

D = 60 – 69% of points

F = 0 – 59% of points

Opportunities for earning points are:

	Points
Exam 1	100
Exam 2	100
Group Assignments (2)	10 (5pts each)
Quizzes (2)	100 (50pts each)
Total possible points	
	310

***Chapter reading assignments:**

1. Read chapter(s) before class.
2. Come to class with answers to the five multi-choice questions found at the end of each chapter.
3. You are responsible for the contents of assigned chapters whether covered in class or not.

Exams:

Exams questions are multiple choice, Quizzes are true/false. If you cannot take an exam on the scheduled date you must notify me in advance so alternate arrangements can be made. You must have compelling and documented circumstances, in order to be eligible, at my discretion, to make-up a missed exam.

Writing assignments:

Students will work in groups of no more than 5 and will analyze cases that will be handed out in class or on reserve. The analysis will use the **Issue-Rule-Analysis-Conclusion (IRAC)** method explained in class. The groups will present their analysis in class. Each assignment will be presented in class on a Wednesday. These assignments will provide the chance to both apply points of law and to explore ethical viewpoint on current issues. As in any business document, proper spelling, grammar, and punctuation are important. All written assignments must be **typed doubled spaced**, limited to 3 pages and submitted in class on the due date. Written assignments turned in electronically or after their due date receive a point deduction of 25%.

In-class and homework activities:

In-class and homework activities, may be assigned throughout the term. These activities will be announced in advance. Examples of quiz questions and group assignments are similar to the

chapter questions. Activities may also be class discussion of current event issues. Symbols for homework: [+ checkmark – 0. **Discussed in class**]. Missed activities cannot be made up.

Academic Integrity:

Students are expected to follow LBCC policies regarding academic integrity as articulated in the Students' Rights Responsibilities and Conduct Policy (<http://www.linnbenton.edu/current-students/administration-information/policies/students-rights-responsibilities-and-conduct>). You will receive an F (failing grade) in this course if you are found to be involved in academic dishonesty.

Accommodations:

Students who may need accommodations due to documented disabilities, or who have medical information which the instructor should know, or who need special arrangements in an emergency, should speak with the instructor during the first week of class. If you think you may need accommodation services, please contact Center for Accessibility Resources, 917-4789.

Classroom Etiquette:

Please be respectful of your fellow students and your instructor. Refrain from activities that detract from the learning environment. Cell Phones must be turned off other Electronic devices must be in silent mode, and should not be used without approval of the instructor. **No lectures can be recorded.**

Contacting you instructor:

If you need to contact me outside of class time please use your LBCC email account to contact me (tiernek@linnbenton.edu).

Nondiscrimination Policy:

LBCC maintains a policy of nondiscrimination and equal opportunity in employment and admissions, without regard to race, color, sex, marital and/or parental status, religion, national origin, age, mental or physical disability, Vietnam era, or veteran status. (See Administrative Rule No. E029 and Board Policy Series No. 6090.)

Center for Accessibility Resources:

LBCC is committed to inclusiveness and equal access to higher education. If you have approved accommodations through the Center for Accessibility Resources (CFAR) and would like to use your accommodations in this class, please talk to your instructor as soon as possible to discuss your needs. If you believe you may need accommodations, but are not yet registered with CFAR, please go to <http://linnbenton.edu/cfar> for steps on how to apply for services or call 541-917-4789.

Syllabus:

This syllabus is a guide, not a contract. Class schedule (topics covered) and assignments are subject to change. Any changes made are announced in class.

It is your responsibility to track your progress in this class, grades are not posted online. Posting of final grade will be on a student basis.